

Dr. VINAY K. NANGIA

(Born; February 28, 1951)

Professor & Head (Retd.)

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I. ACADEMIC BACKGROUND

Got enrolled in 1968 in India's first batch of **Bachelor of Business Management (BBM)** programme at Banaras Hindu University (BHU), a premier university of India. This was followed by **Post Graduate degree in Business Management (MBM)** from B.H.U.; completed both in first class. Later on I was awarded degree of **Doctor of Philosophy (PhD)** in Management in 2007.

II. EXPERIENCE SUMMARY

Over 46 years of managerial experience including at senior and top levels in India and overseas, in banking, industry and education. Have multi-functional expertise in finance, banking, general management and education. Experience of raising and deploying financial resources in India and overseas and setting up of new ventures in India and a new project overseas. Banking experience includes commercial banking, merchant banking, investment banking, trade finance, project finance and training. Experience in education includes setting up MBA, MCA, and M.Tech in IT etc. programmes at IIT Roorkee and involvement in a large number of educational institutions in various capacities across the nation including more recently at NSUT Dwarka, New Delhi. Handled large scale consultancy and research projects.

III. EMPLOYMENT

1. **Emeritus Professor** at Netaji Subhash University of Technology (NSUT), Dwarka, New Delhi March 15, 2019 to December 31, 2019. Effectively facilitated setting up of BBA, MBA and MBA in Innovation, Entrepreneurship & Venture Development in July - August 2019
2. **Fellow Emeritus** after being **Professor**, retired and re-employed, in the Department of Management Studies, Indian Institute of Technology, Roorkee (In Higher Administrative Grade, **HAG, since 2011**). Joined **I.I.T. Roorkee** (then University of Roorkee) on June 15, 1998 and retired on February 29, 2016 on completion of 65 years of age.

The Indian Institute of Technology Roorkee, previously known as University of Roorkee, a premier institute of Science and Technology, has a distinguished tradition of excellence for over 170 years. The Institute has 26 Academic Departments and Centres engaged in

teaching, research and consultancy in the field of Engineering, Technology, Science and Management. Department of Management Studies offers a two years full time MBA programme. The first batch of students was inducted in July 1998. I joined the department as the first faculty member and the first Professor and effectively contributed in setting up the latest department in the Institute. I was the first Head of this department and have completed three terms as Head of the Department. In addition, I was nominated member of the Finance Committee of the Institute, a statutory body and headed the Uttarakhand Development Cell for five years which was the official interface between IIT Roorkee and Uttarakhand state government. I was member of the Senate of IIT Roorkee from 1998 to 2016.

3. **Director**, B.R.G., New Delhi, 1995-1998.

Was an independent investment and financial consultant based at New Delhi. Direct access and rapport with the top brass of a number of industrial houses provided good opportunity for advisory services and deal related business.

4. **Managing Director** and **Chief Executive Officer** of a Finance Company in Mumbai, 1994-1995.

Joined this Company at the pre-incorporation stage and was responsible for setting up of this new company along with obtaining all clearances from Government of India and Reserve Bank of India including formalities required to be completed for foreign capital investment. I recruited, trained and positioned the entire staff, established systems and procedures and got computerization of operations in place.

The company with initial paid up capital of US \$ 10 million owned by non-resident Indians for whom I had worked earlier, was engaged in Investment Banking and Merchant Banking activities. As Chief Executive Officer, I was responsible for the entire functioning of the company and reported to the Chairman and the Board of Directors.

5. **Senior Vice President** of an Investment Banking Company in Mumbai/New Delhi, 1993-1994.

Ruiss of Essar Group, the fourth largest business house in India, owned this company. The main business of this company was investment banking. I was responsible for marketing as well as cultivating and managing relationships with corporate clients and Very High Net worth Individuals. The primary goal was winning mandates from corporate clients for origination *and* distribution of *paper* through individual clients and institutions. The company handled large volume of *paper*.

6. **Group Director** of a group of companies owned by non-resident Indians in Lagos, Nigeria, 1991-1992.

The group, one of the largest, owned by non-resident Indians, had controlling interests in three merchant banks in Nigeria besides the international trading and manufacturing operations.

I was responsible for identification of key management areas for productivity and profitability improvement as well as sustained growth and implementation of Corporate

Strategies in co-ordination with Chief Executives of group companies. Formulation and implementation of group's corporate financial plan was handled by me.

7. **Bank of India, Singapore Branch, 1989-1990.**

As an Officer seconded from Bank's Head Office in India, I was responsible for Trade Finance function. During my tenure I developed relationships with high net worth individuals, banks and institutions.

8. **Bank of India, India 1974-1988.**

I joined as an Officer in January 1974 at Bombay. I handled almost every type of banking function including as Branch Manager, Chief Officer (Credit), Faculty Member in Training College and as Chief of Merchant Banking. Bank of India has been a leading nationalized bank with over 2600 branches spread over India and overseas. I worked at a number of different places including small villages to large metropolis of Mumbai and New Delhi.

I earned accolades and recognition for my outstanding performance while working as Branch Manager, Trainer and as the Head of Merchant Banking for North India.

While I enjoyed all the assignments in various areas of the bank, the most interesting and rewarding experience was as the Chief of Merchant Banking for North India with base at New Delhi for four years from January 1985 to February 1989. This being an independent profit centre, I was responsible both for business development and profitability. The job involved managing Public Issues (IPOs), placement of funds, arranging and syndication of loans, financial consultancy to clients, arranging origination and distribution of paper issued by corporate clients and government undertakings.

In view of the growing activity the Bank decided to entrust the responsibility of a part of money market operations to Merchant Banking Department and as such I was responsible for arrangement and placement of surplus funds in safe and profitable ways.

IV. PROFESSIONAL AFFILIATIONS

Global Institute of Flexible Systems Management	Life Member
Indian Accounting Association	Life Member
Bombay Management Association	Life Member
Indian Institute of Bankers	Life Member

V. COUNTRIES OF RESIDENCE AND VISITS

Employment held in: Singapore, Nigeria and India.

Visits: USA, UK, UAE, Turkey, Thailand, Syria, Switzerland, Sri Lanka, Slovakia, Singapore, Poland, Philippines, Pakistan, Nigeria, Nepal, Netherlands, Malaysia, Macau, Luxemburg, Italy, Indonesia, Hungary, Hong Kong, Germany, Czech Republic, China, Bhutan, Belgium, Austria and Australia.

VI. CONSULTANCY PROJECTS FROM INDIAN INSTITUTE OF TECHNOLOGY ROORKEE

Following are some of the projects handled as Consultancy Assignments either individually or in a group:

1. **World Bank** funded project on *e-Governance initiatives of Government of Uttaranchal* (USD 1 million). As part of team of IIT Roorkee professors which worked as Implementing Agency, was engaged in planning and project management apart from final report writing.
2. Assignment for the **International Telecommunication Union (ITU)** of Switzerland as a senior expert in Sri Lanka for assisting in *modernizing the post offices in Sri Lanka* (particularly in the North & North East) for the provision of a number of services, as part and parcel of rehabilitation and reconstruction programme; prefeasibility study.
3. **UNDP** sponsored project for Government of Uttaranchal '*Pro Poor IT initiatives in Uttaranchal*' (USD 3 Million). Worked on business, commercial and legal aspects of the project.
4. **TCIL Bell South Limited** (Joint venture of mini-navaratna TCIL and Bell South, a fortune 500 company); (i) International bidding for development of software for Export Credit Guarantee Corporation of Zimbabwe;(ii) *Review of Human Resource Practices and review of plans and policies relating to Finance and Capital Structure*.
5. "*VoIP- Current Scenario in India and Road Ahead*" study report for **INTEL Corporation**.
6. **Government of India and Government of Uttaranchal**; *Conservation and Management of Nainital Lake* and other Lakes in the District of Nainital-Institutional arrangement, financial sustainability and legal aspects.
7. **Government of India**; *Conservation and Management Plan for Dal and Nagin Lakes* - Preparation of D.P.R. My contribution was in the area of Design of administrative, financial and legal arrangements for ensuring sustainability of the lake.
8. **Government of Uttaranchal project** funded by Ministry of Home Affairs, Government of India for setting up *Citizen Information and Services Centres* in five border districts of Uttaranchal. I was involved in all aspects of this project (USD 1 Million).
9. **Government of Madhya Pradesh**; *Conservation Plan for River Shipra* in Ujjain project (over USD 150000).
10. **Government of Uttaranchal**; *Syllabus for Leveraging the Rich Potential available in Water Resources and Hydropower* of State of Uttaranchal project (over USD 200000).
11. **Government of Uttaranchal**; *Pro-Poor e-Governance Initiatives* in Uttaranchal project (over USD 800000).
12. *Integrated Sewage and Solid Waste Management* for abatement of pollution for river KuaKhai, awarded by **Govt. of Orissa**. I worked on Institutional Development aspects.
13. *Academic Audit* of **University of Petroleum & Energy Studies**, Dehradun for 2010-11.
14. **Mussourie Dehra Dun Development Authority (MDDA)**; prepared Pre-feasibility Report for setting up an *Inter-State Bus Terminal* for Uttaranchal State at Dehra Dun.

VII. SPONSORED RESEARCH

1. *Principal Investigator* in a project titled “**Students Initiative for Integrated Rural Development**” funded by e – Gestalt, Bangalore (2011–2016).
2. *Principal Investigator* in a project titled ‘**YUKTI’- A Business Plan Competition for National Small Industries Corporation (NSIC)** funded by NSIC, New Delhi (2010-2011).
3. *Investigator* in a project titled “**Prototype Development and Deployment of VSAT-based Mobile e-Learning Terminals (MeLT)**” to the tune of Rs 300 lac (over USD 600000) awarded by Government of India, Ministry of Human Resource Development (MHRD) (2009- 2015).
4. *Principal Investigator* in a multi institutional and multi-disciplinary project entitled “**National Competitiveness in the Knowledge Economy**” with IIT Roorkee in the lead and with an outlay of Rs 495 lakh (over USD 1 million) by Government of India, Department of Information Technology in Ministry of Communication and Information Technology (2006-2011).

VIII. AWARDS/ DISTINCTIONS/ HONOURS/ IMPORTANT MEMBERSHIPS

1. **Glory of India Award** 2017.
2. **Life Time Achievement in Business Education Award** received from Chief Minister of Uttarakhand State in 2015.
3. **Best Citizens of India Award** received in 2015.
4. **Shiksha Ratan Puruskar** received in India International Centre, New Delhi in 2014.
5. Received **Skoch Award of Excellence** for five initiatives of SIIRD in 2014.
6. Received 21st Dewang Mehta Business School Award for being “**The Best Professor in General Management**” in 2013.
7. **Advisory Council Member** of GIZ of Government of Germany & Ministry of MSME Government of India Co-operation Project "Innovation Promotion in MSME" for 2015-17.
8. Member **Programme Steering Committee** (PSC) and Advisory Committee of Technology Centre Systems Programme (TCSP), Rs.2200 Crore Government of India Project with World Bank assistance (2013-2017).
9. **Government of India Chair Professor in Knowledge Economy** (2006-2011).
10. Nominated *member* of Govt. of India in the **Micro Small & Medium(MSME) Sectoral Innovation Council**.
11. *Advisor* to **Union Public Service Commission**, New Delhi.
12. **Distinguished Alumni Award** from Banaras Hindu University in 2005.
13. *Member* of the **Expert Group on “Knowledge Management”** appointed by the Asian Productivity Organization, Tokyo, representing India. Participated in Workshops of Experts at Manila and Kuala Lumpur.

14. *Coordinator* of the **Uttarakhand Development Cell (UDC)**, IIT Roorkee (2006-2011).
15. Ministry of HRD, *Govt. of India nominee* in the **Council of Management** in the **All India Management Association**, New Delhi.
16. *Chairman/Expert member* of **National Board of Accreditation (NBA)** for accreditation of Business Management programmes of educational institutions.
17. *Member* of '**Good Governance**' and '**Social Corporate Responsibility**' panels of **Bureau of Indian Standards (BIS)**.
18. *Representative* on the **Panel for Knowledge Management of the Bureau of Indian Standards** for development of 'KM' Standards: Developed 'KM' Glossary.
19. *Member* of the **Governing Council of DOEACC Society**, Government of India under Ministry of Communication and Information Technology.
20. *Principal Academic Mentor* in the office of **Development Commissioner of Micro, Small and Medium Enterprises (DC MSME)** in India
21. *Member of the **Governing Council of Ansal University***, Gurgaon.
22. *Member of the **Board of Governors Quantum University***, Roorkee, Uttarakhand.
23. *Member* of the **Academic Council** of University of Petroleum and Energy Studies, Dehradun, Uttarakhand.
24. *Member* of the **Academic Council** of BML Munjal University, Manesar, Haryana.
25. *Member* of the **Board of Management, Academic Council and Board of Studies** of IMS Unison University, Dehradun.
26. *Member **Academic Council***, Uttarakhand Sanskrit Vishwavidyalaya, Haridwar, Uttarakhand.
27. *Member, "**National Advisory Board**"-MBA programme"* of Yashwantrao Chavan Maharashtra Open University, Nashik, Maharashtra.
28. *Member, **Faculty Board***- Sharda University, NCR, Delhi.
29. *Member* of the **Senate** of Modi Institute of Technology and Science, Laxmangarh, Rajasthan.
30. *Nominated member* of **Academic Council** of Doon University, Dehradun, Uttarakhand.
31. *Chairman **Academic Advisory Board*** of Datta Megha Management Institute, Nagpur.
32. *Member* of the **Board of Governance** of the Institute of Professional Studies and Development Research (IPSDR), Kumaun University, Nainital, Uttarakhand.
33. *Member* of the **Board of Studies** of IIT_ISM Dhanbad, Jharkhand.
34. *Member* of the **Board of Studies** of University School of Management Studies, G.G.S. Indraprastha University, Delhi.

35. *Member* of the **Board of Studies** of Indian Institute of Materials Management, Navi Mumbai.
36. *Member* of the **Corporate Advisory Board/Academic Council** of IEC College of Engineering & Technology, Greater Noida.
37. *Member* of the **Committee for Quality Audit of Distant Education Centres** of Punjab Technical University, Jalandhar, Punjab.
38. *Member* of the **Board of Studies** of Guru Kul Kangri University, Haridwar.
39. On the **Governing Boards/ Advisory Boards and Selection Committees** of Management Institutes as nominated member of All India Council of Technical Education/ Government of Uttarakhand.
40. *Member* of the Project Review cum Monitoring Committee for the Project **“Technology Vision 2020 Mission Project for Uttaranchal – IT & Telecom Infrastructure Creation in Uttaranchal –Phase I – Project Preparation”** constituted by Technology Information, Forecasting and Assessment Council (TIFAC) of Department of Science & Technology, Government of India.
41. *Member* of the **Study Team** (Government of India) on application development in Information Technology for preparing a document on the 10th Five-Year National Plan.
42. *Member* of the **Committee for Evaluation of bids** received for Institutional Development Strategy for implementation of UP State Roads Project with World Bank aid of Rs.27 billion.
43. *Member* of **IT Advisory Body- Punjab’s Information Technology Vision Group (ITGV)** for advising and guiding the state of Punjab for Good Governance using IT tools under the Chairmanship of Chief Minister of Punjab.
44. *Member* of **Uttarakhand Task Force, India @75**, nominated by the Confederation of Indian Industry (Northern Region).
45. *Member* of **high level Committee** appointed by Government of Uttarakhand, to look into issues of integration of Agriculture Portal Application funded by World Bank with e-Agriclinic.
46. Member **Editorial Board Inderscience Journal of Competitive Management** and Advisor, **Editorial Board**, Journal of IMS Group, Institute of Management Studies, Ghaziabad.

IX. ACADEMIC AND OTHER ACTIVITIES

1. Seven research scholars under supervision and guidance have completed their research work and have been awarded Ph.D. degree.
2. Ph.D. theses examiner of IITs and other Universities.
3. Member of Selection Committee Meetings in IIM Shillong, School of Management & Social Science & LMT School of Management, Thapar University, Patiala, GTB University Amritsar, Doon University Dehradun, Central University of Haryana, IMS Unison University Dehradun, Quantum University Roorkee, Uttarakhand Open University Haldwani, Motilal

Nehru National Inst. of Tech. Allahabad, PDPM-Indian Institute of Information Tech., Design & Manufacturing Jabalpur, Jabalpur, Govind Ballabh Pant Univ. of Agriculture and Technology Pantnagar, NITTR Chandigarh, BML Munjal University and many others.

4. Invited expert in the meeting at Department of Higher Education, Ministry of HRD, New Delhi for Commonwealth Scholarship/ Fellowship Plan.
5. *Organized* more than 40 conferences, workshops brainstorming sessions, seminars at various educational institutions as *Principal Investigator* under the project titled, “National Competitiveness in the Knowledge Economy” (sponsored by Government of India, Department of Information Technology in Ministry of Communication and Information Technology, 2006-2011).
6. Member of Selection Committee, UPSC Interviews for Indian Forest Service Officers.
7. *Led a team* of over 60 B.Tech students at any point of time in ‘**Students Initiative for Integrated Rural Development**’ (SIIRD) for village Charba in Dehra Dun district under Knowledge Economy Project of Govt. of India, 2006-2016.
8. *Led a team* of IIT Roorkee Professors for **Tech. bid for Lift Chair for Winter Olympics** (Auli), at Uttarakhand Tourism Development Board, Dehra Dun.
9. *Judge* at the International Conference on “**Management and Professionalization of Higher Education**”, Organized by: Erasmus Mundus Association – India (EMA-I), and Indo French Alumni Network (IFAN) at GGS IP University Delhi.
10. As *Expert Committee Member* in University Grant Commission team for inspection visited Mumbai and Shirpur, Dhule District campus of Narsee Monjee Institute of Management Studies, NIIT University, Neemrana, Rajasthan and M. S. Ramayaah University of Applied Sciences, Bangalore, Vinayak Mission Research Foundation, Salem etc..
11. *Invited participations* in a symposium of “**Growing Indian Innovation: Issues, Opportunities, and solutions**” by TIFAC, Government of India jointly with National Academies, USA in New Delhi.
12. *Invited Participation and Presentation* on ‘**A Case Study of Uttaranchal**’ in e-Gov. World 2006 south Asia e-Government Summit in New Delhi.
13. *Invited Participation* in **CII-INTEL Forum** with Dr. Kelvin Kahn, Director, INTEL Lab, USA in New Delhi.
14. *Invited Participation & Presentation* on “**Uttaranchal Experience in Digital Learning in India 2006 – On ICT in Education**” in Hotel Taj Palace, New Delhi on August 25, 2006.
15. *Invited Panelist* for Panel Discussion on “**Accessing Intellectual Capital**” at India International Centre, New Delhi.
16. *Invited Participation* (nominated by Government of Uttarakhand) in the Regional Consultation by Planning Commission on Draft Approach Paper for Eleventh Five year Plan at Vigyan Bhawan, New Delhi.
17. *Organized* UMANG, a two day Workshop on “**Advocacy, Transparency and Public Policy**” for NGOs of Uttaranchal at IIT Roorkee.

18. *Invited Participation* in Stanford University, TiE & Govt. of Punjab organized “**India Policy Reforms**” at Chandigarh.
19. *Invited Participation* in Annual Day Celebration of CII Uttaranchal in Dehra Dun with theme “**Driving Growth through Industry – Opportunities and Challenges**”.
20. *Group Leader* in **First Brain storming Workshop** for Institutional Partnerships for CIOs Training at National Institute of Smart Governance at Hyderabad.
21. *Invited Participation* in “**Microsoft Government Leader Forum Asia**” in New Delhi.
22. *Invited Panelist* in “**Digital Inclusion Summit 2005**” of INTEL in New Delhi.
23. *Organised* four **Management Awareness Programmes** for Executive Officers and Chairpersons of various Urban Local Bodies (63) of Uttaranchal.
24. *Invited participation* in Conference on “**Brand Uttaranchal is Green**” organised by CII at FRI Dehradun.
25. *Invited participation* in Workshop on “**Development Agenda for Uttaranchal: Moving Forward through Consensus**” organised by CII.
26. *Invited participation* in Oracle Executive Summit- “**Towards an Information-driven Enterprise**” at Goa Marriot Resort.
27. *Invited participation* as Panelist in Rural Technology Action Group (RuTAG of PMO) consultation workshop on “**Making Technologies Work for Rural Development**” at Dehradun.
28. *Invited participation* in “**e-Governance Influencers Roundtable**” in Bangalore organised by NASSCOM.
29. *Invited Speaker* to address officials of Punjab Government attending “**Programme on e-Governance**” organised by National Productivity Council at Chandigarh.
30. *Invited Participation* in “**e governance Conclave**” at New Delhi organized by IBM & National Institute of Smart Governance (NISG) at Hotel Grand Hyatt, New Delhi.
31. *Organised* a “**National Seminar on Bio Informatics**” at Department of Management Studies, IIT Roorkee.
32. *Nodal person and Co-ordinator* for International Conference on “**e-Governance**” jointly organised by IIT Delhi and IIT Roorkee at New Delhi.
33. *Organised* first-ever National Seminar on “**Space Commerce**” at IIT Roorkee.
34. *Organised* National Seminar on “**e-Governance**” in University of Roorkee.
35. *Participated and Chaired* Technical Session II in “**International Seminar on Knowledge Management**” on A.I.T. Day, organised by Asian Institute of Technology Alumni Association in New Delhi.
36. *Chaired* a session in the Seminar on “**e-business 2000**” organised by Roorkee University Alumni Association.

X. ACHIEVEMENTS

1. **Life Time Achievement in Business Education Award** received from Chief Minister of Uttarakhand State in 2015
2. Recipient of **Skoch award of excellence** in 2014
3. Recipient of 21st Devang Mehta “**Best Professor in General Management**” award in 2013
4. **Government of India Chair Professor** in Knowledge Economy (2006-2011).
5. **Distinguished Alumni Award** from Banaras Hindu University in 2005.
6. Joined Department of Management Studies, University of Roorkee in 1998 as **first Professor** and effectively contributed in setting up the new department for initiating MBA programme. Served as Head of the Department of Management Studies for three terms for a period of over 9 years.
7. **Independent consultancy** in the area of Promoter Funding and Corporate Restructuring during 1995-1997.
8. **Handled investments** in real estate to the tune of Rs.3 Billion in *Bombay, Bangalore and Madras* during 1993-1995.
9. **Set up a finance company** with 74% repatriability (Highest allowed at that time by FIPB in India) with initial startup capital of US \$ 10 Million at *Bombay* in 1994.
10. Worked out **feasibility of setting up a Private Sector bank** for ESSAR group in 1993.
11. **Set up a textile mill** from concept to commercial production in *Lagos, Nigeria* in 1991-92.
12. **Head** of International Trade Finance division of a bank in *Singapore* during 1989-1990.
13. Actively associated with the launch of PSU bonds; taxable and non-taxable, Power Finance Corporation, Indian Railways Finance Corporation etc.
14. As Merchant banker **Managed funds** to the tune of Rs.70 Billion during 1986- 1989 in Investments and Money Market. Clients included *NTPC, NHPC, Power Finance Corporation, REC, ONGC, IOC, Oil India Ltd., OCC, National Airports Authority, International Airports Authority, Indian Airlines etc.*
15. **Managed a number of Public Issues, Rights Issues and Private Placements** of various public as well as Private sector clients including *SRF Finance Ltd, MGF India Limited, Indian Shaving Products Ltd. etc.*
16. Managed **first Private Placement cum Public Issue** of Rs.3.50 Billion of *M.T.N.L.* in 1988.
17. Managed **IPO** of Rs. 2 Billion of *Power Finance Corporation* in 1987.
18. Managed India's **first Capital Gains Bonds** Issue of Rs.500 Million of *HUDCO* in 1986.
19. For the first time developed **Jaipur Market** for Initial Public Offerings (IPOs) in 1985.
20. Opened a new branch of the bank in 1975 and became **youngest branch manager** of a leading bank at the age of 24 years.

XI. LIST OF PUBLICATIONS

REFEREED JOURNAL PAPERS (PUBLISHED):

1. Bhullar, Supreet S. & **Nangia, Vinay K.** & Batish, Ajay, (2019). "Research article: The impact of academia-industry collaboration on core academic activities: Assessing the latent dimensions," *Technological Forecasting and Social Change*, Elsevier, vol. 145(C), pages 1-11.
2. Mahajan, R., Agrawal, R., Sharma, V. and **Nangia, V.K.** (2016), "Analysis of challenges for management education in India using total interpretive structural modelling", *Quality Assurance in Education* (Emerald), Vol. 24 Iss 1 pp.
3. Lather Anu Singh, **Nangia Vinay Kumar** and Dwivedi Anju (2015), "Case Study: Developing a scale to measure Decision Making Style", *International Journal "Advances in Management"*, Vol. 8(10), E-ISSN 2278-4551.
4. Arora, S., **Nangia, V.K.**, and Agrawal, R. (2015), "Making Strategy Process Intelligent with Business Intelligence: An Empirical Investigation", *International Journal of Data Analysis Techniques and Strategies (IJDATS)*, Vol. 7(1).
5. Mahajan, R., **Nangia, V.K.** and Sharma, V. (2014), "Management Education in India: Is it only for Business?" *Asian Management Review*, 9(3), 52-57, Business Standard.
6. Manrai R., Rameshwar R. **Nangia V.** (2014) "Interactive Effect of Diversification Strategy on Capital Structure and Corporate Performance: An Analytical Evaluation" *Global Journal of Management and Business Research*, 14(4), pp. 75-91. *ISSN 0975-5853*.
7. Manrai R., Rameshwar R. **Nangia V.** (2014) "Does Diversification influence systematic risk and Corporate Performance" *An Analytical and Comprehensive Research Outlook. Global Business and Management Research: An International Journal*, 6(2), pp.93-111. *ISSN 1947-5667*.
8. Mahajan, R., Agrawal, R., Sharma, V., and **Nangia, V.K.** (2014). Identification and Modelling of Winners and Qualifiers for Management Institutes: Evidence from India. *International Journal of Management in Education*, 8(4), Inderscience.
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10. Jain, S., & **Nangia, V.K.** (2014). Corporate governance disclosures: Emerging trends in Indian banks. *The IUP Journal of Corporate Governance*, 13(1), 19-46.
11. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2014). The 2007-2008 Global financial crisis, and cross-border mergers and acquisitions: A 26-nation exploratory study. *Global Journal of Emerging Market Economies*, 6(3), 257-281, Sage.
12. **Nangia, V.K.**, Punia, D.K., & Chanana, L. (2014). Prioritization of sectors for mobile government service delivery in India. *International Journal of Management, MIT College of Management*, 2(1), 1-8.
13. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2014). Farmers Fox Theory: Does a country's weak regulatory system benefit both the acquirer and the target firm? Evidence from Vodafone-Hutchison deal. *International Strategic Management Review*, 2(1), in press.
14. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2013). Indian economic-policy reforms, bank mergers, and lawful proposals: The ex-ante and ex-post 'lookup'. *Journal of Policy Modeling*, 35(4), 601-622, Elsevier. Impact Factor 1.08.
15. Reddy, K.S., Agrawal, R., and **Nangia, V.K.** (2013). Reengineering, crafting and comparing business valuation models–The advisory exemplar. *International Journal of Commerce and Management*, 23(3), 216-241, Emerald.
16. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2013). Corporate mergers and financial performance: A new assessment of Indian cases. *Nankai Business Review International*, 4(2), 107-129, Emerald.
17. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2013). Share repurchases, signaling effect and implications for corporate governance: Evidence from India. *Asia-Pacific Journal of Management Research and Innovation*, 9(1), 107-124, Sage.
18. **Nangia, V.K.**, Sharma, V., and Mahajan, R. (2012), "Post Graduate Management Education in India- A Researcher's Perspective", *Indore Management Journal*, Special Issue, 309-326.
19. Reddy, K.S., Agrawal, R., and **Nangia, V.K.** (2012). (Case & Instructor's Notes): Drop-offs in the Asian Electronics Market: Unloading Bolipps and Canssonic. *Emerald Emerging Markets Case Studies*, 2(8), 1-12, Emerald.

20. Mahajan, R., **Nangia, V.K.**, and Sharma, V., (2012), "Management Education Landscape in India: Issues, Challenges and Strategies", *AIMA Journal of Management and Research*, Vol. 6 No. 4.
21. Reddy, K.S., **Nangia, V.K.**, and Agrawal, R. (2012). (Case): Mysterious broken cross-country M&A deal: Bharti Airtel–MTN. *Journal of the International Academy for Case Studies*, 18(7), 61-75, Allied Academies.
22. Jain, S., Arora, B., and **Nangia, V.K.** (2012). A Comparative Study of Performance of Public Sector, New Private Sector and Old Private Sector Banks in India. *Asia Pacific Journal of Research in Business Management*, 3(10), 1–47.
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